## **PROBLEM DEFINITION** What is the problem we are solving for, and how will we measure success?

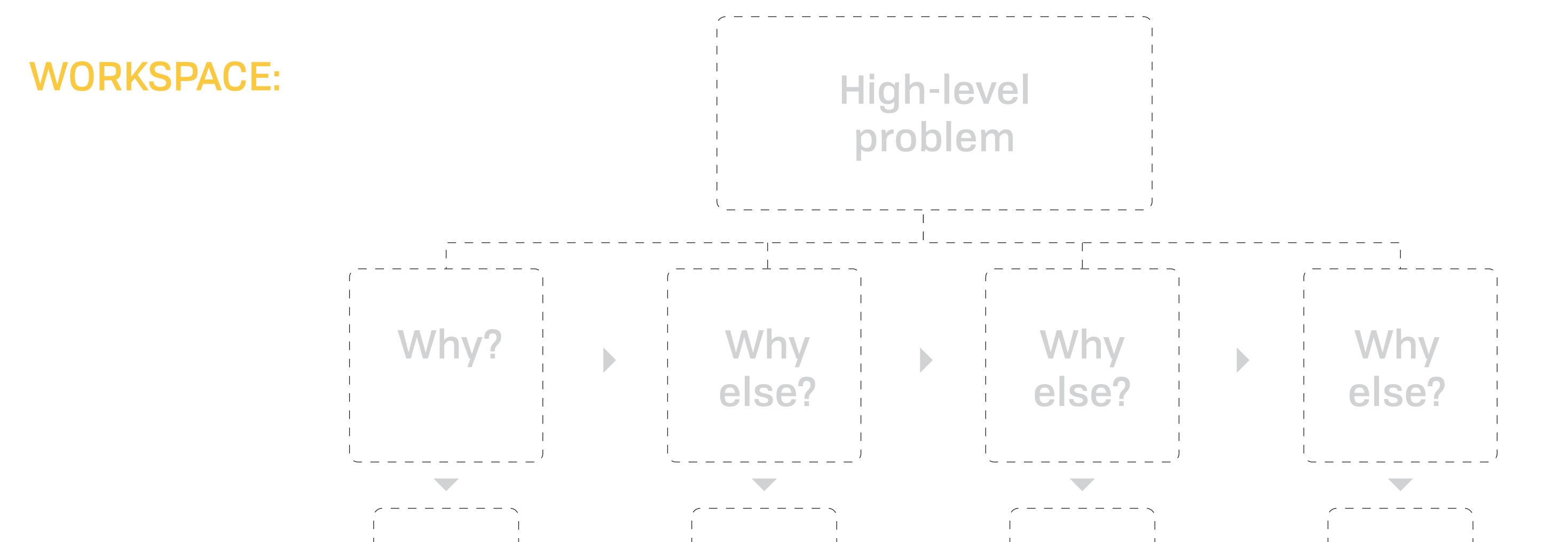
## **PROBLEM STATEMENT:**

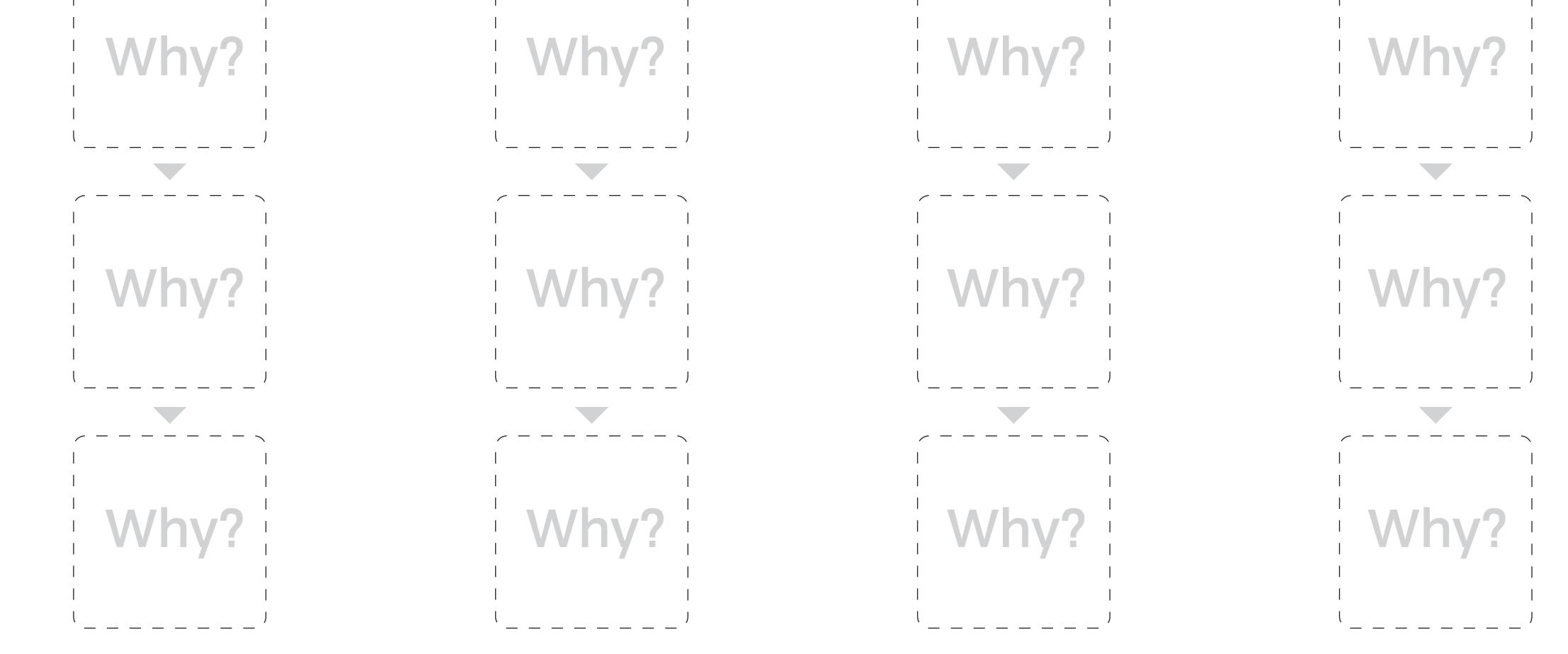
## How might we

## needle you want to move



specific root cause





- 01 Write the needle you want to move on the first line of the fill-in-the-blank problem statement.
- **04** Keep asking, "Why?" to get to the most granular root causes of each problem driver. Doing this

**O2** Write the high-level problem you're trying to solve on a sticky note and place it in the designated space as the head of the octopus.

**O3** Ask, "Why does this problem exist?" Then, ask, "Why else?" Write each reason on a sticky note and place them in the designated spaces to form the start of different tentacles. will flesh out the tentacles of the octopus.

**05** Select a specific root cause to focus on. Write that on the second line of the fill-in-the-blank problem statement.

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